



Reporting Capabilities

CrossFire is the only travel management reporting system that does not use an "off-the-shelf" report writer. Our proprietary Report Writer allows the user to define custom reports without the need to learn any additional software package such as Crystal Reports or the Borland Paradox reporting tool used by other travel reporting systems. It is not necessary to understand Structured Query Language (SQL) or any data base programming language.

The CrossFire Report Writer is designed specifically for the travel industry and offers such features as:

• Trend reporting, such as Current Period vs Year To Date, Current Year vs Prior Years for an unlimited number of years.

• Monthly, Quarterly and annual comparisons.

• All back office transactions are captured including Voids, MCO's, Tours, etc.

• Split transactions can be combined to provide more accurate "trip cost" reporting.

• Service Fee reporting.

• Airline and Rail reports can be produced by:

- Airport pair
- City Pair
- Territory Pair (Client-specific lists of cities to match clients' internal regions)
- State Pair
- Country Pair
- Continent Pair

• Domestic/International reports can be produced according to geography or by airline tariff designation (Canadian cities within the buffer zone can be included as domestic locations).

• Transborder reporting.

This feature allows the user to define a geographical category in addition to Domestic and International. For example, travel between the US and Canada can be classified as "transborder". Also, travel within the European Economic Union can be classified as "EU Travel".

• Client-specific settings can be maintained for:

- Travel Policy parameters such as preferred vendors
- Corporate Hotel Rates



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- City Per Diems
- Contract City Pairs
- City Pair Market Share Targets
- Client internal organization charts
- Department/Cost Center Names

Leisure and agent productivity reports can be produced by product type and vendor.

Fare basis codes can be grouped into fare categories (such as Advance Purchase, Contract, Business, Discount) according to user-defined rules.

Client Codes can be grouped in to Client Masters (client codes belonging to a single legal entity) or Client Groups (logical groups of client codes such as by Account Manager, region, etc.). Client Codes can also be placed in user-defined categories such as Corporate, Leisure, House, etc.

Data can be accepted and reported in any currency. For example, data can be accepted in Eurodollars, combined with US dollar transactions and reported in English pounds.

Data can be exported in a variety of formats including PDF, Excel, Ascii, and others. Excel spreadsheets are fully formatted with fonts, shading, colors and calculations.

Client market share information and benchmark information can be stored in the system to facilitate client contract reporting.